

# Join the Scottish Farm Business Survey

The Scottish Farm Business Survey (SFBS) is an annual economic and environmental survey of over 400 farming businesses in Scotland. It delivers an in-depth focus on the state of Scottish farming and is a key data source for important national statistics that help support Scottish Government decision making. The survey will allow farmers across the country to gain invaluable insights into their business whilst supporting Scottish agriculture.


All information is anonymous, and your participation is confidential.

All we need from you is your annual farm accounts, and just two hours of your time.

Contact us today!

ScottishFarmBusinessSurvey@sac.co.uk  
07557 661316





Once you join, you will be allocated to a Farm Business Analyst, and they will work with you to ensure all data is correct and entered in time.

All data is anonymised before being shared with Scottish Government, so you can be assured your business confidentiality will be protected.

We need

1. Your most recent set of annual accounts in either digital format, sent by email, or the original paper documents.
2. A follow up discussion (online if required) to ask a few questions. This will take no more than two hours of your time.

## What you get in return

- **The farm business report.** This set of detailed management accounts will help you truly understand your business finances and, as you progress from year to year in the survey, will allow you to track your performance over the prior three years.
- **Whole farm benchmarking report.** A business planning tool that allows you to compare your business with other similar businesses, and to track progress year on year.
- **A whole farm carbon footprint.** This will help you better understand your business in the round and may help with grant applications.
- **Receive a 25% discount on a Xero bookkeeping subscription from SAC Consulting.** Survey staff, who are based in offices all over Scotland can offer one-to-one support to get your business set up in Xero if you join the survey.